

# WHY SHOULD YOU CALL STORE MERCHANDISING AND DESIGN?

*Here are ten good reasons...*

1. We are a member of a national equipment purchasing consortium, enabling us to purchase at a lower cost.
2. We have an extensive list of vendors from which to choose.
3. We solicit quotes from more than one vendor, ensuring you the best possible price.
4. We have a vast library of vendor catalogs, flyers and spec sheets to help with your purchases.
5. We have the experience and knowledge to assist with your store layout and merchandising.
6. We perform site evaluations and take measurements, ensuring a perfect fit.
7. We utilize the latest in Computer Aided Drafting (CAD) technology.
8. We provide a fast turnaround time, reducing design costs.
9. We follow projects from the initial quote, through delivery.
10. We will do whatever it takes to help you increase your sales and improve your profits.



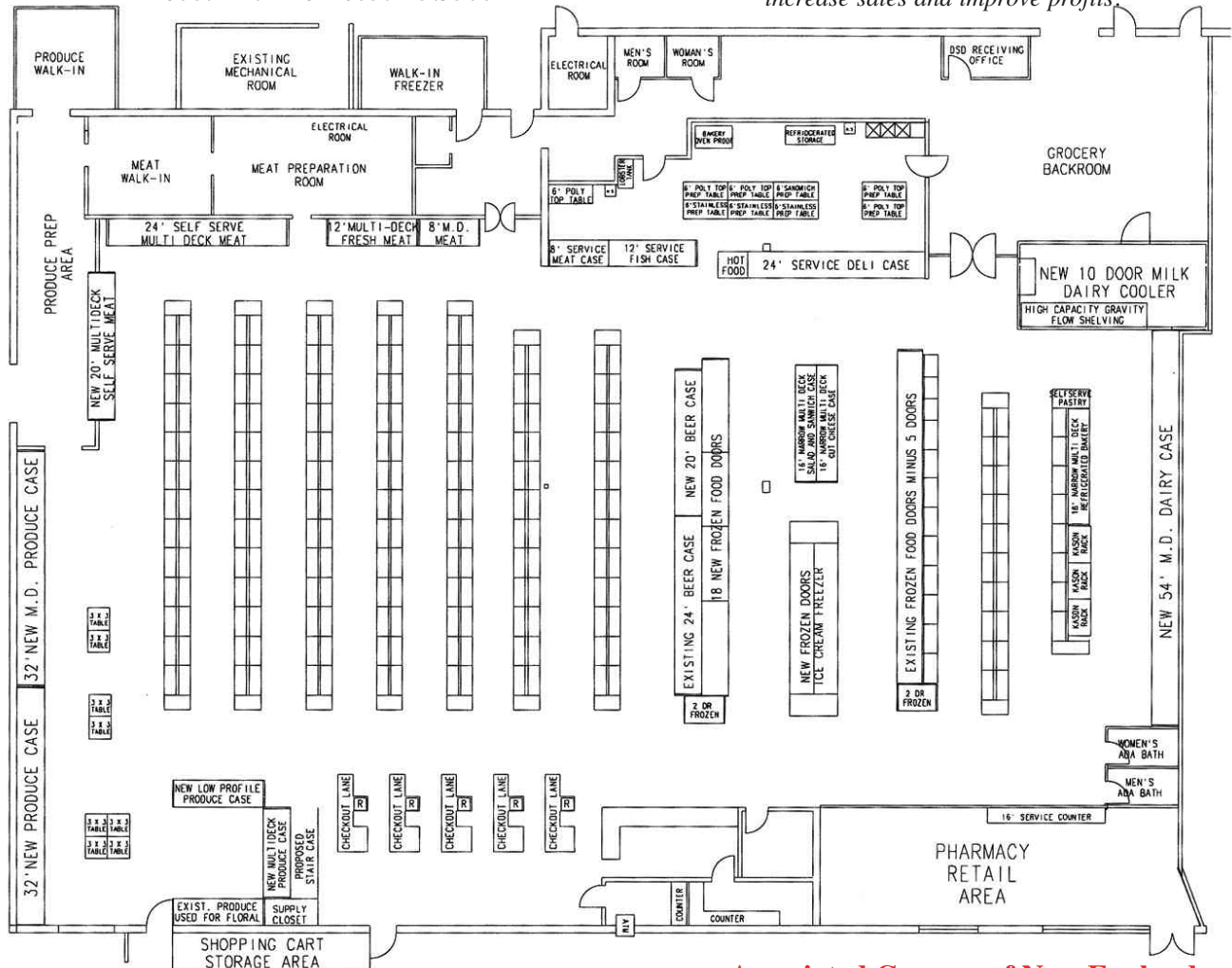
## New England

11 Cooperative Way • P.O. Box 6000  
Pembroke, NH 03275-6000  
800.242.2248 • 603.223.5300

## New England

**Store Merchandising & Design**

*"Providing the assistance you need to increase sales and improve profits."*



800.242.2248 • 603.223.5300  
Sharon x5388 or Gin x5389



Steve 603.223.5387 • spicarillo@agne.com  
Sharon 603.223.5388 • sskeffington@agne.com  
Gin 603.223.5389 • gheon@agne.com

**Associated Grocers of New England**  
800.242.2248 • 603.223.5300 • www.agne.com

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# WHO WE ARE & WHAT WE DO

AG's Store Merchandising & Design provides planning and support services to stores in need of equipment brought on by remodeling, expansion or new site development. The two main services are Store Design and Equipment Sales.

## STORE DESIGN

AG offers design and blueprinting services to stores interested in renovating or a new site. Store design is done with the use of a Computer Aided Drafting (CAD) system. This ensures both accurate drawings and reduced drafting time. Quality and turn around time are optimized and the design cost is reduced. This service includes:

- Site Visit & Evaluation
- Interior Fixture Plan
- Blueprints
- Equipment Surveys
- Merchandising Advice & Resets

*Call today for information!*

*(800) 242-2248*

*Steve Picarillo x5387*

*Sharon Skeffington x5388*

*"We have the expertise and knowledge to assist stores in making decisions that will ultimately increase their sales and improve their profits."*

Mike Violette  
Senior VP Sales & Retail Development

## EQUIPMENT SALES

AG has enormous buying power over individual stores, enabling us to purchase equipment at a substantial savings to you. This buying power also allows us to deal directly with manufacturer representatives and through a national equipment purchasing consortium.

This service includes:

- Expert Product Knowledge
- Price Quotes & Proposals
- Product Specification Sheets
- Payment Plans for Members

## BACK ROOM

Balers, Baling Wire, Carts, Ceiling Fans, Coat Racks, Compactors, Conveyors, Dock Bumpers, Dock Plates, Dock Seals, Doors, File Cabinets, Hand Trucks, Hydraulic Lifts, Ice Makers, Lockers, Pallet Trucks, Receiving Desks, Strapping, Stock Trucks, Storage Shelving, Strip Curtains, Time Clocks, U-Boats.

## CLEANING & SANITATION

Case Liner, Chemicals, Floor Care Machines, Floor Mats, Mops, Mop Buckets, Mop Sinks, Pressure Washers, Soap Dispensers, Squeegees, Supplies, Trash Receptacles.

## CONVENIENCE COUNTERS

Coffee Machines, Condiment Dispensers, Fast Food Counters, Hot Dog Steamers, Microwaves, Juicers, Pizza Ovens & Warmers, Popcorn Machines, Slush Machines, Soft Pretzel Machines, Soft Serve Machines.

## DÉCOR & DESIGN

Aisle Markers, Awnings, Interior Décor, Menu Boards, Store Layout, Wall Décor & Signs.

## DISPLAYS & SHELVING

Bakery Displays, Bread Racks, Donut & Pastry Displays, End Displays, Hot Food Merchandisers, Island Displays, Lobster Tanks, Produce Displays, Refrigerated Cases, Salad Bars, Shelving, Specialty Displays, Wine Displays, Wire Racks.

## FOOD PREPARATION

Cutting Boards, Donut Makers, Dunnage Racks, Food Processors, Fryolators, Grills, Ice Makers, Knives, Lug Racks, Meat Grinders, Meat Saws, Meat Tenderizers, Mixers, Ovens, Patty Machines, Proofers, Restaurant Ranges, Rolling Racks, Rotisseries, Sandwich Prep Tables, Scales, Sinks, Slicers, Small Wares, Soup Kettles, Stainless Steel Tables, Steamers, Stoves, Utensils, Vacuum Packers, Vacuum Tumblers, Wrapping Stations.

## FRONT END

Anti-fatigue Mats, Baby Seats, Benches, Cart Corrals, Cart Straps, Cash Registers, Checkout Stands, Entrance Mats, Hand Baskets, Handicap Carts, Shopping Carts.

## REFRIGERATION

Bakery Cases, Bagged Ice Cases, Beverage Cases, Compressors, Dairy Cases, Deli Cases, Evaporator Coils, Floral Cases, Frozen Food Cases, Ice Cream Cases, Meat Cases, Produce Cases, Seafood Cases, Spot Cases, Walk-In Coolers & Freezers, Wine Cases.

*Call Sharon Skeffington at (603) 223-5388  
or Gin Heon at (603) 223-5389 today!*